



InnoEnergy
Knowledge Innovation Community

Engineering Innovation

Andreia Fernandes

Who we are

*The European engine for
innovation in sustainable energy*

*Empowering every stage
of the innovation process*

*Investing in people,
technologies, businesses*

*Established 2010 and supported by the
European Institute of Innovation and
Technology, EIT*

*Public-private partnership aiming for
financial sustainability*



*We have created
the most trusted Innovation Ecosystem
for Sustainable Energy
in Europe...*

6 co-location centres
25 founding shareholders
400+ additional partners
Activities in 18 countries

*...to achieve
a sustainable energy future for Europe*



EDU Collaborations



BC Collaborations



IE Iberia Partners



Strong ties to the European Energy Union

InnoEnergy as trusted advisor and integral partner in several EU initiatives which address the European energy challenge

- Provides access to various EU financial instruments
- Influences policy makers and shapes the EU energy market

Support establishment of an European Battery Alliance:

In parallel, I have notably asked Innoenergy, the Knowledge and Innovation Community set up by the European Institute of Innovation and Technology (EIT), to continue its ground work in partnership with EU industry, academia, financial sectors, with a view to delivering first recommendations on enabling framework conditions by the end of 2017. This will be done in close cooperation with our European Political Strategy Centre (EPSC).

OCT2017



April2018

But to be effective, this action plan needs to continue to be industry-led in its implementation phase. I am convinced that thanks to your continued support and dynamic network we will manage to deliver on our ambitious plan and related deliverables. As you very well know, time is of the essence on this matter. I therefore welcome the fact that InnoEnergy will pursue its important implementation work with industrial and other key stakeholders, with a view to delivering your first tangible results already before the end of the year.

I do look forward to our continued cooperation under the umbrella of the European Battery Alliance.

Ensure security and safety of supply



Reduce costs in energy value chain



Reduce Greenhouse emissions



Goals

- *Improve European competitiveness*
- *Remove barriers to innovation*
- *Encourage sustainable growth*
- *Create jobs*

Thematic Fields and Technology Focus



*Renewable
energies*



Energy storage



Energy efficiency



*Energy from
chemical fuels*



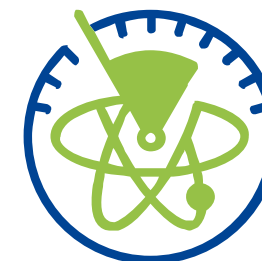
*Smart
electric grid*



*Smart and efficient
buildings and cities*



*Clean coal and
gas technologies*



*Nuclear
instrumentation*

Business Creation Services

Our accelerator services support the entrepreneurs, early-stage start-ups and growing companies that are expanding Europe's energy ecosystem with innovative, market-ready solutions.

Innovation Projects

We enable innovators, businesses and customers to create powerful consortia to share expertise, pool knowledge, de-risk R&D and speed the development of commercially viable technologies.



Education

Our Master's, doctoral and professional programs help create an informed, ambitious, and highly skilled workforce, that understands the challenges of sustainability and fulfils the needs of the industry.

3

Manufacturing
facilities constructed

90

Products & services
supported

190

Early start-ups
supported

107

Companies
created

2437

Business ideas
captured

75

M€ external
investment raised

500

Game changers from
InnoEnergy Master's School

8

Professional
MOOCs

160

PhD candidates
supported

2 M€ average investment



Product or service in the market in less than 5 years



*Collaborative consortium 3-7 partners (min 2 EU countries)
(Innovator + Commercializing partner + First customer or early adopter + InnoEnergy partner)*



*Technology readiness:
> TRL5*



Not dilutive (no equity) and compatible with other sources of capital

*2 cut off dates per year
Spring & Autumn 2018*



2 main contracts:

- 1. EIT grant agreement. Get paid against costs reported*
- 2. Fee agreement (Revenue share to be negotiated with IE)*

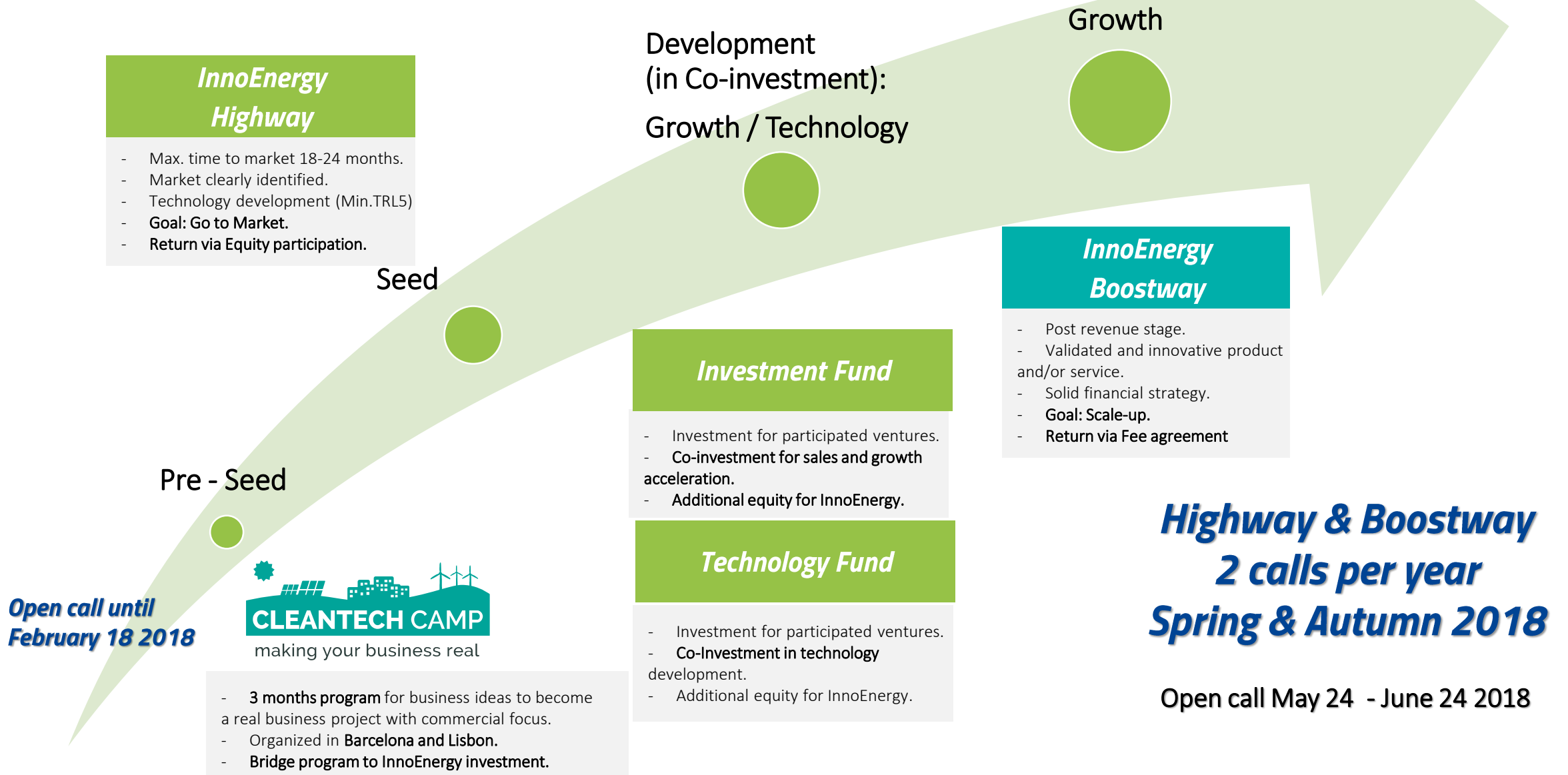
Assets and intelligence

Exclusive access and insights into new technologies & market development in the sustainable energy field

- *A pool of start-ups & projects covering the entire energy value chain*
- *Additional proprietary products & services to create and improve innovation processes and lower the risk of investing*
- *Co-acceleration and matchmaking opportunities*
- *Research and expertise at local and pan-European levels*



Startups Acceleration Programs



Smart money...

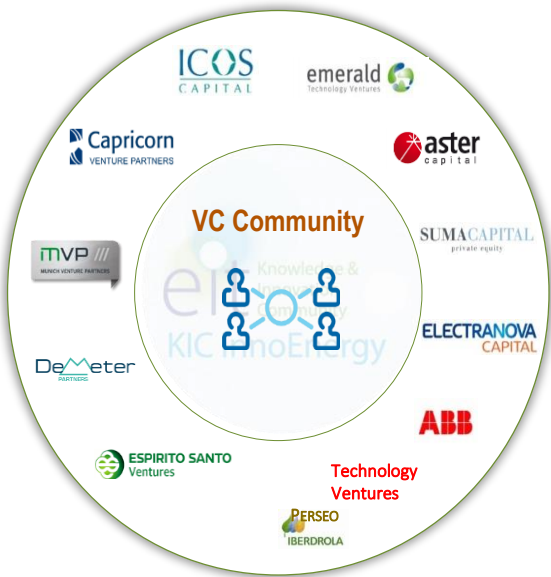
Management support



Business network



VC Community



Go to market support



TBB. The Business Booster
by InnoEnergy

 #TBB2018

Copenhagen, 17-18 October 2018

The future of sustainable energy is here

Don't get left behind.

Register now at tbb.innoenergy.com

Your marketplace for sustainable energy innovations

**TBB - International
InnoEnergy fair
where industry and
investors meet
the start-ups.**

Skills, mapping & talent acquisition

Engage with the brightest minds of today and tomorrow to boost your innovation

- *Graduate Index highlighting the skills, talent and attributes of each of our graduates*
- *Host PhD candidates and/or Master Thesis internships*
- *Engage via InnoEnergy CommUnity platform*
- *Enhance the skills of your employees*



Talent programs

Tomorrow's Game changers!

7 Master's programs
focused
on innovation and
entrepreneurship



Engineering and Business case ®

*Methodology developed by InnoEnergy
in collaboration with:



Unique multicultural international experience

Pioneering universities and
business schools



Online training courses
(Mooc's & Spocs)

ise The Institute of
Sustainable Energy
by KIC InnoEnergy



574 Master graduates

40+ nationalities



Sigvard Eklund Award

2016



European Youth award

2015



Forbes 30 under 30

2016



HULT Global Case Challenge

2012



MIT Co Lab Awards

2016

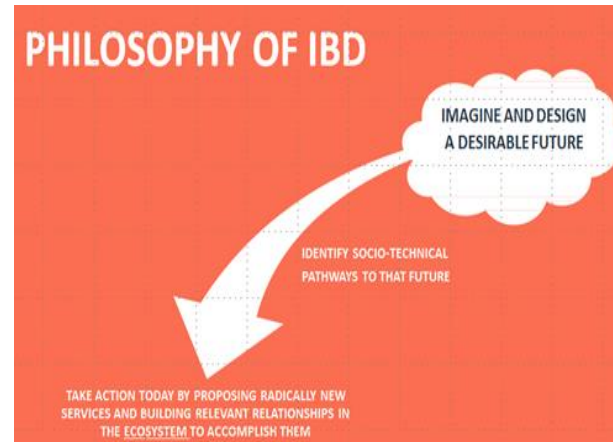
Helping companies in the Innovation Journey



E2Talent®
Entrepreneurship
competencies
team assessment
for start-ups



Innovation by design program

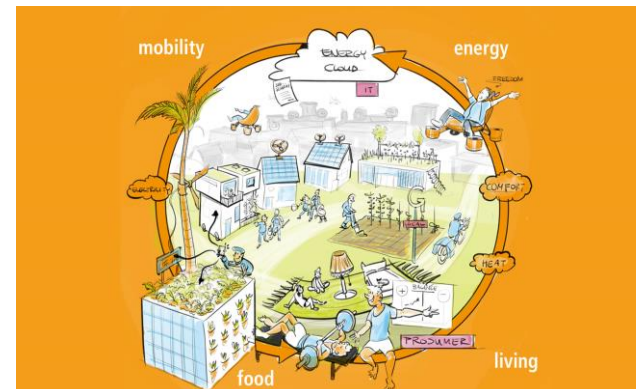


Open Space Studio sessions



- **3 months program** for business ideas to become a business project with commercial focus.
- Organized in **Barcelona and Lisbon**.
- **Bridge program** to InnoEnergy investment.

Market Creator® program



Corporate challenges events



Gain unrivalled opportunities

- *Invest in new ideas*
- *Create commercial opportunities for new solutions*
- *Gain access to the latest thinking*
- *Engage with cutting edge research*
- *Work with the brightest young minds in the business*
- *Enhance your reputation for research, development and innovation*



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